



FARMER'S REPORT

MARKET TRENDS | 8.30.2019



PRODUCE

KEY

- ↑ - Anticipating an up market
- - Anticipating a steady market
- ↓ - Anticipating a down market

All produce pricing trends are based on USDA data as of Aug. 27, 2019.

VEGETABLES

POTATOES

- ↑ **Russets:** The market on russets is steady to up this week. Norkotahs out of Idaho are up on 70 count and steady on 90 count, and 6 oz. Norkotahs out of Washington/Oregon are steady. Lighter supply and good demand are being reported. Quality will vary by growing region.
- ↓ **Reds:** The red potato market is down this week. Product out of Minnesota is down, with moderate supply and light demand. Product out of Wisconsin is down, with moderate supply and good demand.
- **Yellows:** The yellow potato market out of Florida is steady, with moderate supply, good quality and good demand reported.

CABBAGE ↓

Round Green: The cabbage market is down this week. The market is trending lower due to weak demand, according to analysts. There is good availability of product.

LEAF LETTUCE

- **Green Leaf:** The green leaf market is flat this week, with supplies around normal. Green leaf fields are producing strong yields. There is some irregular sizing and fringe/wind burn. According to analysts, demand is picking up with the rest of the leaf category. Market pricing is steady.
- **Romaine:** The romaine market is flat this week, with good demand and light supplies, according to recent reports. Customers can expect to see fringe burn on outer leaves. Minimal mildew is also present on occasional outer leaves, caused by the warm temperatures Salinas has been experiencing.

ICEBERG LETTUCE ↓

The iceberg market is down this week, with supplies around normal. There could be occasional mildew due to the warm temperatures that Salinas has been experiencing. The market has become more active, as analysts point to increased demand with school back in session.

GARLIC →

No issues to report on domestic garlic. Suppliers are pulling from new crop, and quality is excellent. Suppliers can take on additional business.

ONIONS ↓

The jumbo yellow onion market is steady to down this week. Product out of Washington/Oregon and Idaho is down, with moderate supply and demand reported. Onions from Georgia are steady, with moderate supply and good demand reported. Quality will vary by growing region.

MUSHROOMS →

No issues to report on mushrooms coming off the East Coast with good supply and good demand. Issues continue on the West Coast with lighter supply, good demand, and reports of quality that will vary.

CILANTRO ↓

The cilantro market is steady to down this week. Product out of Oxnard is steady on 30s and down on 60s, with moderate supply and demand reported. Product out of Central Coast, California is down on 30s and on 60s, with moderate supply and demand reported. Domestic product is showing a wide range in quality. Product out of Mexico is down on 60s, with moderate supply and demand reported.

CUCUMBERS ↑

Cucumber prices are steady to up for the week. Super cucumbers are more limited than the selects. Quality continues to trend toward a good rating. Mexican and Canadian FOBs are down, while their quality is good.



CELERY ↓

The celery market is down this week, with supplies as expected. It is reported that light demand is influencing lower pricing. Volume and quality are good.

YELLOW SQUASH ↑

Yellow squash is up in price for the week. Supplies have tightened up, with fair quality, as wind scarring is the main issue.

ZUCCHINI ↑

Zucchini prices are up for the week. Supplies have tightened up slightly, causing the uptick in pricing, according to analysts. Quality, however, remains strong.

GREEN BEANS →

The green bean market is steady to up this week. Imported haricot verts are up, with moderate supply and demand reported. Domestic green beans are reporting steady pricing, but suppliers are experiencing harvest gaps, which is creating lighter supply and a wide range in quality.

BELL PEPPERS

- **Green:** Green peppers are steady to down for the week. California and Mexico appear to be flat in price for the week. The East is seeing price drops out of Michigan and parts of North Carolina. Quality is mixed between fair and good.
- **Red:** Red bell peppers are steady to down for the week. Supplies continue to be tight out of Mexico and hothouses. Quality, however, is good for the time being.

TOMATOES

- **Rounds:** Round tomato prices are mixed for the week. Mexico and California are reporting steady to down pricing, with supplies meeting current demand. The East is seeing a price increase, as they battle weather issues across multiple growing areas. Quality is poor, with soft fruit being reported.
- ↓ **Romas:** Roma tomatoes are down in price for the week. All regions are reporting slightly better supply, allowing the price drop. Quality is fair to poor.
- **Cherry:** Cherry tomatoes are steady for the week. Farms continue to see light harvests. Current supply is meeting the current demand. Quality is fair.
- ↑ **Grape:** East Coast growing regions are all going up in price. Supplies have tightened in the East, while quality is fair in both regions.

CARROTS ↑

The jumbo carrot market is mixed this week. Product out of California is up, with moderate supply and demand reported. Product out of Mexico is down, with moderate supply and demand. There is a wide range in quality out of both growing regions.

GREEN ONIONS ↑

The green onion market is steady to up this week. Product out of Mexico is steady on large, up on medium and up on small, with moderate supply and lighter demand reported. Product out of South Carolina is up, with lighter supply and good demand.

CAULIFLOWER ↑

The cauliflower market is up this week, with supplies around normal. Good demand and quality are reported.

ASPARAGUS ↑

The asparagus market is up this week. Product out of Peru and Mexico is up, with lighter supply and moderate demand reported. Quality will vary by growing region.

BROCCOLI ↑

The broccoli market is up this week, with lighter supplies. As far as quality, there are low percentages of yellow discoloration, purple shade and brown bit due to the heat wave Salinas has had this past week. Right now, supplies are lighter out of Mexico as well.

HANGING FRUIT



APPLES AND PEARS

- ➔ **Apples:** All varieties are steady except for Honeycrisp, which is seeing an increase this week. There is moderate supply and demand, with good quality being reported.
- ➔ **Pears:** The pear market out of Washington remains stable, with moderate supply, good quality and lighter demand reported.

CITRUS



LEMONS ➔

Lemon prices are mixed for the week. 165s and 200s experienced a slight price drop, while other sizes are steady to up. Quality continues to improve week-over-week.



LIMES ⬆

Lime prices are up significantly this week. Analysts report imports from Mexico are down, and the high heat has led to the supply issues. Quality is fair at best.

ORANGES ➔

Orange prices are steady to up for the week. Supplies on 88s and smaller remain tight. Supplies should begin to improve in the next week or two. Quality is fair, with some occasional decay and re-greening occurring.



BERRIES



STRAWBERRIES ⬆

The strawberry market is up this week. Overall production continues to ebb and flow, with availability ranging from grower to grower. Declining plant health, combined with foggy, damp mornings in Watsonville and Salinas, has put a strain on quality. Both Watsonville and Salinas will continue producing fruit for another month. Vendors expect to see Santa Maria fall production ramp up over the next 10-14 days.

BLUEBERRIES ➔

The blueberry market is flat this week. British Columbia production is winding down. Quality has been good this week. Lighter volumes will be packed through mid-September in B.C. Conventional production in Oregon will be steady this week, and should start to decline the first week of September. Quality is good for the most part. Mexican production is consistent, and light volume packing will begin in early September.



GRAPES ➔

The grape market is steady to down this week. Flame Seedless and Summer Royal are steady out of both Kern District, California and San Joaquin Valley, California. Scarlett Royal out of San Joaquin Valley is down on L-XL and on Med.-Large. Good quality and moderate supply and demand is reported.



TROPICAL



PINEAPPLES ⬆

Vendors report pineapple supplies are expected to remain low at least until mid-September. The sizing trend is moving slowly toward larger sizes, which will help with 5- and 6-count availability. Quality is good.



BANANAS ➔

Banana prices continue to be steady. Quality continues to be good on all bananas.



AVOCADOS ⬇

Avocado prices are down on all sizes except for 84s. Supply has built up, which has allowed the price to drop fast. California and Peru continue to wind down on their harvests. #2 supply continues to be less than 5% of the current harvest.

MELONS



CANTALOUPE AND HONEYDEWS

⬆ **Cantaloupes:** The cantaloupe market is up this week. Prices for jumbo 9 count are starting to move up.

⬇ **Honeydews:** The honeydew market is down this week, but analysts report that demand seems to be picking up on honeydews. Growers are packing daily, with the main supply coming from 5- and 6-count.





BEEF

All current beef pricing trends are based on USDA data as of Aug. 28, 2019. Last week's trends refer to the USDA market for the full week of Aug. 19, 2019.

Cash cattle traded slightly up last week, with trades occurring between \$106/cwt. and \$108/cwt. Analysts expect something similar this week. Asking prices have been \$108/cwt. to \$110/cwt.

The harvest came in at 654K head for the week of Aug. 19, 2019, which was higher than the prior week, and a bit higher than what analysts had projected. Of that 654K head, 521K were of the steer/heifer variety. The harvest for the week of August 26, 2019 is expected to be around 648K head.

77.8% of all steers/heifers graded Choice or Prime for the week ending Aug. 16, 2019, which was down from the week prior. Select grading was up, at 18.7%, and Ungraded was also up, at 3.5%.

GRINDS

GROUND CHUCK: The ground chuck market took what analysts would consider a small increase in price last week. Data suggests that this market will peak at the end of August. Prices are up for ground chuck through Wednesday's market close of the current week.

GROUND BEEF 81/19: 81/19 ground beef also took a gain to price. Like ground chuck, this market typically peaks around Labor Day weekend. Through three days of trading this week, this market is starting to slide lower after multiple weeks of strong increases.

GROUND BEEF 73/27: The 73/27 ground beef market is following suit to what the 81/19 ground beef blend market is doing, both last week and in the current week.

ROUNDS

PEELED KNUCKLES: Peeled knuckles traded up on all grades last week. Current prices are higher than what historical seasonal averages would dictate on peeled knuckles. The Choice grade is up in the current week, and the Select grade is showing discounting.

INSIDE ROUNDS: Choice inside rounds traded flat last week, but Select and Ungraded insides were up a few cents. Historical data suggests that this market could start to soften through September, before seasonal gains in October and early November.

BOTTOM ROUND FLATS: Bottom round flats took what analysts would consider a large gain last week in price. Historically, analysts' data suggests that this market will trade steady to slightly lower through mid-September, before a seasonal peak in early October. However, it is reported that the USDA market this week is showing higher prices, due to the market volatility from the Tyson Foods plant fire.

EYES OF ROUND: All grades of eyes of round were up last week. Although this market is above the three-year seasonal average, data would suggest that this market will typically take a slow climb for the next few months, before peaking in mid-to-late October.

LOINS

STRIPS: Strip loins took large increases again across all grades last week. Strips historically soften slightly throughout the remainder of the year, but analysts report that with the uncertainty in the beef market right now, historical seasonal data should not dictate expectations.

TOP BUTTS: Top butts increased in price on both the Choice and Select grades last week. Choice graded top butts are trading this year well below what reported seasonal averages would suggest. Analysts state that this market typically reaches its low point in early October.

TENDERLOINS: Tenders experienced a sharp increase to price last week, except for the Select grade, which was down a few pennies. Historically, the tenderloin market typically peaks in early December, but analysts report that with the uncertainty in the beef market right now, tenders could spike sooner than analysts previously thought.

RIBS

RIBEYES: Analysts report that the ribeye complex saw strength across both light and heavy ribeyes in almost all grades. The only discounting was in Ungraded light ribeyes, down a few cents. In the current week, the Choice grade on both light and heavy ribeyes is experiencing a pullback, while the Select grades are both up a few cents.

CHUCKS

CHUCK ROLLS: Chuck rolls traded up last week on all grades. In two of the last three years, chuck rolls have started to climb in price in August, and continued to climb through early October.

TERES MAJORS: Teres Majors posted what analysts would consider substantial gains last week. Three-year data suggests that this market trades relatively flat through the remainder of the year. The Choice market is up a few cents this week, while the Select market is down a few cents.

BRISKETS: Although historical reports indicate that briskets typically soften in the summer months before a small bump for Labor Day, the brisket market is trading higher now than at any point in the last three years for this time of year. Both Choice and Select briskets took a modest gain last week.

THIN MEATS

BALL TIPS: Ball tips took what analysts would consider a sharp discount in price last week. Through three days of trading, the USDA market is reporting more potential discounting on ball tips, especially on Choice graded product.

FLAP MEAT: Flap meat took what analysts would consider a large gain across both the Choice and Select grade last week. Flap meat, on both Choice and Select products, is showing slight discounts in price in the current week.

FLANK: Flank steaks traded up across all grades last week. Flank steaks typically soften through the remainder of the year until mid-December, but analysts are pointing to the Tyson Foods plant fire for the recent strength.

SKIRT STEAK: The outside skirt market took what analysts would consider a moderate gain last week. Although day-to-day trading over the last few weeks has been very unpredictable, according to historical data, this market typically weakens through mid-October, before flattening out for the remainder of the year.



PORK

Pork market information from the week of Aug. 19, 2019.

Last week, the USDA estimated hog slaughter was 2.528 MM, up 1.4% from the previous week and marginally higher than a year ago. Observation of the Labor Day holiday will likely result in lower harvest levels.

USDA released cold storage (freezer) inventories for the month of July. Total pork inventories were almost 10% higher than at this time last year.

LOINS

Prices in the loin complex were steady to lower. Boneless loin prices held firm, likely due to last-minute Labor Day demand. Bone-in loins moved lower. The loin complex increased significantly last year in September, but not all variables may line up to have the same impact this year.

TENDERS

Pork tenderloin prices dipped lower after several weeks of lateral moves. The tenderloin market never experienced a surge in price this year, as it historically does in summer. Analysts report that given the lack of any significant upward movement since June, speculation is that this market has already peaked, and may follow its historical trends lower into fall.

BUTTS

Pork butt prices moved moderately higher. Supply is likely in a better sold position, due to Labor Day promotional activities. Last year, prices moved higher through the end of September.

RIBS

The rib complex was mixed. Backrib prices moved lower and spareribs moved higher. Last-minute demand for Labor Day promotions may be adding support to spareribs. Backrib prices historically trend lower into fall. Sparerib prices historically find a floor between now and November, with some moderate chopiness along the way.

BELLIES/BACON

The belly market likely has peaked, according to analysts, resulting in a moderate move lower. Analysts report that prices surpassed last year's pricing highs, and they report that pushback has been occurring and demand is fading. Historically, any moves up or down in the belly market gain momentum for a few weeks. Analysts report that the belly market should be considered volatile.

HAMS

Ham prices continue to move lower. Analysts point to that fact that ham prices rose to a 5-year high historical average, and analysts cite strong export and cold storage demand. Pricing has fallen to levels that analysts believe may drive demand that helps form a bottom. Last year, ham prices were frequently up, and then down again, from now through October.

TRIMMINGS

Trimming prices continue to decline, as analysts point to seasonal changes as impacting summer grilling. Analysts report that trimming prices are forecasted to continue lower for the balance of August, at which point out-front processor demand may support the market.

PICNICS

Picnic prices were mixed. The bone-in picnic market historically moves lower through August, before export demand in Q4 supports higher prices. Boneless prices are moving lower in response to what analysts report is a plentiful supply, and the declining 72% trim market.





TURKEY

BONELESS, SKINLESS TURKEY BREASTS

Boneless, skinless turkey breasts were flat this week. In the near term, analysts expect a flat to slightly upward market.

WHOLE FROZEN TURKEYS

The whole turkey market was up this week. Analysts expect this market should trend flat to slightly upward, as vendors ramp up for the holidays.



CHICKEN

Poultry market information from the week of Aug. 26, 2019.

This week the small, medium and jumbo wing markets remained unchanged. The select and medium breast markets were flat, with jumbo boneless breast moving downward. In the near term, analysts forecast these markets should trend flat to downward. Analysts are referencing the USDA projections of increased jumbo headcount, along with decreased demand going into the fall season, which could push jumbo breast prices lower this fall. Jumbo and small tenders were flat this week, as demand continues to be unsettled, according to reports. Analysts state the demand in this market from retail and Further Processors has continued to be weak; however, they also state that this could change rapidly if Further Processors step back into these markets.

Export demand continues to be reported as balanced, with domestic demand declining slightly. Thigh meat, bulk leg quarters and leg meat were flat this week, with bone-in thighs moving downward. With increasing jumbo supply, analysts predict these markets could trend flat to downward in the near term. Whole birds/WOG demand has balanced out, resulting in a flat to slightly upward market trend.

BROILER-TYPE EGGS SET IN THE UNITED STATES UP 3%

Hatcheries in the United States weekly program set 232 million eggs in incubators during the week ending Aug. 24, 2019, up 3% from a year ago. Average hatchability for chicks hatched during the week in the United States was 82.8%. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

** Starting in 2018, the 19 State totals have been discontinued. **

BROILER-TYPE CHICKS PLACED IN THE UNITED STATES UP 1%

Broiler growers in the United States weekly program placed 189 million chicks for meat production for the week ending Aug. 24, 2019, up 1% from a year ago. Cumulative placements from the weeks ending Jan. 5, 2019 through Aug. 24, 2019 for the United States were 6.35 billion, up 1% from the same period a year earlier.

** Starting in 2018, the 19 State totals have been discontinued. **

WHOLE CHICKEN & CUT-UP PARTS

Analysts report that small bird supply and demand is still out of balance, pushing pricing higher, as demand is harder to fulfill. They believe this trend should be expected to continue through 2019. The market for larger-size whole birds and WOGs is balanced. As jumbo bird availability increases, analysts believe this could develop into slight decreases in pricing for the near term.

BONELESS, SKINLESS BREASTS & CHICKEN TENDERLOINS

The select/small boneless breast market was flat this week. It is reported that this market continues to be supported by the YTD headcount deficit in the small bird category. As the market moves into what is historically a lower demand boneless breast season, analysts believe the select/small market could trend flat to slightly downward in the near term. The medium boneless breast market was flat, with spot load offerings retreating slightly. The jumbo boneless breast category was down this week, with spot product appearing at attractive pricing.

This week, select/small and jumbo tenderloin markets were flat. Analysts reference Further Processors and retailers continuing to move in and out of these markets, which could result in a flat to slightly downward trend in the near term.

WINGS

The small wing market was flat this week. Analysts expect this market will trend flat to upward for the near term. The medium wing market was flat during the week of Aug. 26, 2019, with spot load offers being consistently harder to uncover. Analysts' expectations are that the medium market will remain flat to upward in the near term. The jumbo wing market remained unchanged this week. Spot product offerings have become harder to uncover, and are being offered at only minimal discounts. The jumbo wing market is expected to trend flat to upward, as analysts point to the fact that seasonal demand is right around the corner.

BONELESS, SKINLESS THIGHS

The boneless, skinless thigh meat market was flat this week. Analysts speculate that this market could be hampered by lack of Further Processor demand, and jumbo supply increasing. Analysts' expectations are that this market will trend flat to slightly downward in the near term.



COMMODITY OIL

SOY, CANOLA & PALM OIL

SOY OIL:

- The August soybean oil contract closed lower last week, at \$2834, down approximately 34 points for the week of August 19, 2019. Analysts are continuing to attribute this to mild weather forecasts, as over half of the soybean crop begins to move through the critical 'pod setting' stage. The market continued to decline, as analysts point to a series of announcements regarding increased tariffs on Chinese goods.
- The USDA report from the week of Aug. 12, 2019 was considered price-supportive by analysts for the soybean complex, as the acreage number came in below expectations, and the 2019/2020 ending stocks projection was lowered by 40 million bushels. Reports indicate that 2019/2020 soybean oil ending stocks were lowered 35 million pounds, to 1.5 billion, even with a cut in use for biodiesel production.
- The July NOPA crush numbers continued to outline and report strong domestic demand for soybean oil. The July crush was reported at a record high, at 168.1 million bushels. Reports indicate that soybean oil stocks dropped 69 million pounds from June, regardless of the larger crush total and a higher-than-expected oil yield.

CANOLA

- Analysts report that stocks continue to build without an export market to China. Weather has improved, but analysts report that canola oil basis levels still are considered weak.

PALM OIL

- Palm oil futures hit a six-month high last week, as analysts report that dry conditions in Indonesia have reduced output. This is happening right before the country's main seasonal production increase period that historically runs between late June and late October.



DAIRY

All dairy pricing trends are based on USDA and CME data as of Aug. 28, 2019.

BUTTER

It is reported that demand has been mixed throughout the country, but demand has seen upticks, as prices settle back to the lower end of the trading range. Inventories are adequate, as the market appears to be in balance, according to analysts.

CHEESE

According to reports, the widening spread between block and barrel prices is seen by analysts as a bearish pull on block prices, as the higher values have started to shut off some incremental demand, especially in the export markets. Milk availability is still considered limited by the market. As milk production seasonally increases, analysts expect to see cheese prices decline. Inventories are still considered plentiful, despite being at lower levels vs prior years. Analysts indicate cheese markets likely put in their seasonal high prices last week, as prices typically work lower from late summer through the end of the year. Analysts also indicate that cheaper global prices should also start to put some pressure on U.S. values.

SHELL EGGS

Analysts report the higher egg prices have started to weaken demand from retail and the stockpiling from food distributors. However, they point to increased needs from schools getting back in session as helping underpin demand and shell egg prices. Margins are again reported as favorable to the producers, and flock sizes continue to decline. With more young birds in the flocks, medium-sized eggs are trading at a larger discount to large and extra large, which are in higher demand. Analysts note the increased seasonal buying interest in the fall/winter months should prevent prices from heading back towards the old lows in early August. For the next 30-60 days, analysts expect little movement up or down on the egg prices.

MILK & CREAM

Class I and Class III milk prices are now at their highest level in a few years, as analysts point to school demand ramping up and lower milk production.





SEAFOOD

All seafood pricing trends are based on Urner Barry data and supplier quotes as of Aug. 27, 2019.

SHRIMP, DOMESTIC

(WHITES AND BROWNS): Pricing continues to be firm, while fishing is starting to improve slightly. Analysts believe smaller shrimp will have a lot of pressure on availability and price. The brown season is now open; however, buying activity has been very strong, and pricing is moving up. Inventory on larger sizes is starting to improve, which has brought some price relief.

(DOMESTIC PUDS): Smaller PUD's are becoming tight, as they have been pushed further out into the Gulf of Mexico with the influx of water coming out of the Mississippi River, which traditionally puts pressure on this category.

SHRIMP, IMPORTED

(BLACK TIGERS AND WHITES): The seafood industry reports seeing pressure on inventory and higher pricing on both white shrimp and Black Tigers. Large-size whites, 26-30 count and larger, are under a ton of pressure due to seasonal demand and lower inventory domestically.

(MEXICAN BROWNS AND WHITES): Analysts report that suppliers may have a concern on browns, as well as large-size shrimp that are in very tight supply. The 2019 season will be underway in September.

CATFISH

DOMESTIC: Production has slowed, due to poor feeding and a strong need of fish in the marketplace. It is reported that packers are raising prices, as the pond price for live fish has increased. Our vendors are reporting it won't be until October before we see a steady flow of product.

IMPORTED: Analysts report a firm but stable market. Pangasius or domestic catfish would be good alternatives.

SALMON

ATLANTIC FARMED SALMON: Analysts report that the frozen market is somewhat stable, but vendors are offering some spot opportunity. Vendors also indicate that there is still a concern that 4 oz. portions will get tight, as the size of fish needed to produce that size is in short supply.

MAHI-MAHI

Analysts report that pricing has turned, with fewer offerings. Inventory is in good shape along all size portions.

SCALLOPS

SEA: Reports indicate that pricing has shown some volatility on the fresh side. Frozen prices continue to be stable.

BAY: Pricing is stable for next week, but analysts indicate bay scallops could move higher, with further receipts that would have the additional tariff associated with it.

TILAPIA

Demand has been steady, as analysts point to the market settling into higher costs.

PANGASIU

Pricing is trending downward, as reported inventory levels in the U.S. are in very good shape.

WHITEFISH COMPLEX

COD: It is reported that pricing is showing some firmness. Reports indicate that inventory is firm behind strong demand, as other similar species increase in price.

POLLOCK: The fishery for Pacific pollock has produced only smaller, 2-4 oz. fillets. Analysts expect that this could cause an inventory issue for frozen loins if they don't start catching larger fish. Larger fillets of 4-6 oz. and 6-8 oz. are very tight. In addition, the industry is starting to plan for a new 10% tariff that will go into effect on Dec. 15, 2019.

HADDOCK: Vendors are reporting that pricing continues to firm, due to high demand and tight supply.

FLOUNDER: Inventory levels are in good shape. Vendors are reporting that pricing will be firming on goods coming from China, due to the additional tariffs. Our vendors are seeing lower pricing on Argentine fillets, as they have reported more inventory in the U.S. than they want to hold.

TUNA, YELLOWFIN

(FROZEN STEAKS & LOINS): Analysts report that tuna pricing and inventory is stable.

SWORDFISH

Analysts report that swordfish pricing is stable. Inventory levels are in very good shape.

KING CRAB

(RED & GOLDEN): Analysts report that product is very short in the marketplace, and is expected to be tight ongoing. Golden product of Russia is increasing in price.

CRABMEAT

(BLUE & RED, PASTEURIZED): Analysts report that the market is mostly stable. Mexico Blue Crab season is beginning to slow, as is common for this time of year. Analysts are reporting that pricing is stable, and supply is fair.

SNOW CRAB

ALASKAN: Most vendors are off the market, with very little if any product out there currently.

CANADIAN: As pricing is now stabilizing at higher levels, analysts believe it could move higher through Q3. Vendors report 10-12 oz. product appears to be in the tightest supply, with prices firming.

LOBSTER

NORTH AMERICAN LOBSTER: Pricing is steady to firm. Vendors report small-size tails and meat have decent supply. Large-size tails continue to be a challenge. Maine is expected to be underway over the next 1-2 weeks. The season is later than last year due to water temperatures, which analysts believe could begin to drive pricing higher.

LOBSTER TAILS WARM WATER: The industry is extremely tight, according to reports. Pricing is stable, and new production is expected to start arriving in late September.

LOBSTER MEAT: Pricing is moving up, and demand is reported as steady. The season is later than last year due to water temperatures, which analysts believe could begin to drive pricing higher.

U.S. TRADE DISPUTE WITH CHINA – PRODUCTS IMPACTED

Products with Price Increases

Tariff Group	USF Product Group Impacted	PIM Categories Impacted
Metals - Iron, Steel, Aluminum	Disposables	Foil Bags, Foil Carryout Containers, Foil Roll, Trays and Pans, Foil Wraps and Sheets, Basket Liners
Metals - Iron, Steel, Aluminum	CES	Heavy Equipment, Smallwares, Parts & Supplies
Metals - Iron, Steel, Aluminum	Grocery	Beverages
Metals - Iron, Steel, Aluminum	Grocery	PC Savory Condiments
Metals - Iron, Steel, Aluminum	Canned Goods	Canned Tomatoes, Dry Pack Beans, EB Canned Fruit, Ketchup, Shelf-Stable Entrées, Canned Pasta, Oil, Dessert Toppings, Cocoa
Metals - Iron, Steel, Aluminum	Value Added Shelf-Stable	Sauces, Shelf-Stable: Gelatin, Pudding & Pie Filling, Shelf-Stable
Metals - Iron, Steel, Aluminum	Canned Goods	Canned Fruit and Veg., Pudding & Custard, Cheese, Sauces, Beans
Straws and Stirrers	Disposables	Straws, Drinking, Plastic/PLA - Straws, Stirrer, Plastic/PLA
Metals - Iron, Steel, Aluminum	Value Added Shelf-Stable	EB Gelatin, Pudding & Pie Filling, Shelf-Stable & EB Sauces, Shelf-Stable
Plastics	Disposables	Bags, Food Storage (PE) and (PP), Bags T-Shirt, Buckets, Can Liners, Cups, Dust Pans, Food Containers, Lids, Pastry Bags, Urinal Deodorizer, Aprons, Bibs, Headware (Disposable), Trays & Film
Paper	Disposables	Bags, Cups, Drinking Straws, Facial Tissue, Food Containers, Lids, Napkins, Paper Towels, Pizza Boxes & Circles, Toilet Seat Covers, Toilet Tissue, Register Tape (Disposable), Labels, Paper Wraps & Boxes
Fibers / Molded Fiber	Disposables	100% Cotton Fabrics, Cups & Bowls, Food Containers, Plates, Platters, Lids
Gloves	Disposables	Latex, Nitrile, PE, Vinyl/Synthetic
Frozen Seafood	Finfish & Shellfish	Catfish, Flounder, Haddock, Tilapia, Pasteurized Crabmeat, Scallops, Squid, Crawfish
Canned Fruit	Canned Fruit & Veg.	Mandarins, Nuts, Cauliflower, Other Fruits & Veg.